



Upgrading Agresso

First Edition

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Preferred upgrade partner of

Welcome to our first edition of Upgrading Agresso especially, to those of you who do not know us.

Formed in 2006 we specialise in the provision of project management and consulting solutions. Our skills and strengths are working with people to maximise the use and benefits of business systems and technology. We major in the implementation of **Agresso Business World** and enjoy a good relationship with Unit 4 Business Software (formerly Agresso UK). See our website www.williamswoodward.co.uk for further details on our approach and some hints and tips on effective project management.

In June 2010, UNIT4 appointed us as **official preferred upgrade partner** for the Agresso Business World software, providing a great opportunity for you to use alternative professional services with the recognised skills and capability of delivering successful Agresso projects, wholly supported by Unit 4 and its infrastructure. Further details can be found at www.unit4software.co.uk/abw-upgrade/upgrade-partner

With the economic challenges we now face, many organisations are looking for unprecedented efficiencies. Over the years we have helped many clients identify and deliver significant cost savings and productivity gains through their use of Agresso. Reaping these benefits takes careful planning and considerable technical expertise.

Upgrading can be a simple process or it can lead into a large change project producing many benefits; the route taken depends upon your organisations goals.

We have worked with public sector clients with tight budgets to prepare, plan and guide their team through their upgrade; ensuring knowledge transfer and thus keeping external costs to a minimum.

Conversely, this year we completed one of the largest Agresso projects ever undertaken; transforming a UK centric Agresso deployment into a global business system to support local business requirements and best practice across UK & Ireland, Asia, Middle East and Mainland Europe.

Badged as an 'upgrade', in reality, this was a complete re-implementation of Agresso on a region by region basis to service over 25 countries; the only module not being used is payroll...

With our guidance, the project team rose to the many emerging global and local challenges, and deftly met success. Delivery of this project sees the company now making full use of Agresso's web based tools around the globe and benefiting world-wide from smarter working practices and improved decision making, mainly due to enhanced business processes and timely reporting.

Making the right choice.....don't get left behind

Unit 4 Business Software is releasing a new version of the Agresso Business World (ABW 5.6) during 2011 and there is emphasis on ensuring customers are using the most recent version of the software ABW 5.5.

We realise that the current economic climate does not lend itself to spending money without tangible return, which is why we offer unrivalled knowledge and expertise in helping clients upgrade or re-implement Agresso Business World. Delivery of organisation wide transformation is increasingly seen as a prerequisite for generating the ROI demanded by many Board members.

Following our own proven methodology we simplify the process whilst ensuring that you clearly understand what is required, when and from whom and at what cost.

Our experiences are based on in-depth knowledge and lessons learnt from many years of working with the Agresso software and managing change across organisations of all sizes. Above all, our approach is based on a thorough understanding of the people and organisational dynamics involved in project and systems change management.

Can you answer 'yes' to any of the following questions?

- DO YOU NEED HELP WITH PLANNING, SKILLED RESOURCES AND SUPPORT TO GET THE BEST OUT OF AGRESSO OVER THE NEXT 12 MONTHS?
- STRUGGLING WITH A DECISION ON UPGRADING - 5.5 NOW OR 5.6 LATER?
- ALREADY MADE A DECISION TO UPGRADE AND NOW NEED SOME HELP?
- ARE THERE KNOWLEDGE GAPS IN YOUR TEAM?
- DO YOU NEED PROACTIVE HELP WITH DEVELOPING YOUR ABW SYSTEM?

So how can we help?

Our range of experience can help with all your solution needs from preparing your business case through to going live with your new system.

We will help you understand how your goals can be achieved and what investment is required from your organisation before you start.

Our services include:

- Project Preparation
- Understanding Scope and Business Benefits
- Project Management
- Implementation Consulting
- Technical Consulting
- Post Implementation Support
- End User Training

Further information on our services can be found at: <http://www.williamswoodward.co.uk/nurture.html>

Partnerships

Preferred upgrade partner of

UNIT4

Two other key partners, **Highpoint Implementation and Training Services Ltd.** and **Myriad Consulting** were also appointed as preferred upgrade partners at the same time, creating a support network for the Unit 4 partners whilst utilising our specialised skill sets and our client focused services offerings.

Our status as **preferred upgrade partners** demonstrates that we have the skills and capability to deliver an Agresso project successfully, wholly supported by UNIT 4 and its infrastructure. We are the only organisations with permitted access to the ABW software and associated training materials to ensure that our teams are familiar with all the new technologies and functionality as it arrives.

Working together the complimentary skills of our organisations can meet all of your upgrade needs.



In the next edition - how to avoid 'gotchas' when upgrading Agresso
